

A serious illness or injury is not a planned event. As such, it can take not only a physical and emotional toll, but also a financial one. Payment of an agreed amount may help you and your family:

- pay for your immediate medical-specialist expenses
- cover your ongoing treatment and rehabilitation costs
- allow your spouse to take time off work to be with you
- employ a carer, nanny or home help
- pay off the mortgage and other debts
- meet day-to-day living expenses
- · maintain your standard of living.





# What conditions are covered by trauma insurance?

The medical conditions and procedures covered by trauma insurance vary from insurer to insurer, but generally include:

- cancer
- heart conditions (e.g. heart attack, coronary artery bypass surgery)
- neurological conditions (e.g. stroke, dementia)
- · chronic lung, kidney or liver failure
- severe burns
- major head trauma
- loss of hearing, sight or speech.

To be covered, your condition must meet the insurer's definition of that condition, as outlined in their product disclosure statement (PDS). For example, it's not enough to be diagnosed as having cancer. Your diagnosis must meet the insurer's specific criteria, including the level of severity.

# How much cover should I get?

There is no one-size-fits-all answer to this question. The amount of trauma cover you should get will depend on your personal and financial circumstances. It will also be subject to the maximum amount of cover the insurer is willing to offer you. Generally, the younger you are, the more cover you can apply for.

## Can I also get cover for my children?

Some insurers provide cover for children too, in case they die or suffer a terminal illness or a specified critical illness. This cover is typically added to the parent's life cover policy.

While Medicare, private health insurance and the Pharmaceutical Benefits Scheme can cover the cost of medical and hospital treatment and help with ongoing medication, there may be out-of-pocket expenses that can't be recovered from them. Children's cover can help you pay these expenses and allow you to take time off work to grieve or provide extra care and support for your child.

#### What else should I consider?

- Some insurers will reimburse the cost of engaging a financial adviser — typically up to \$2,000 — to prepare a financial plan to help you manage the proceeds of your lump-sum claim payment.
- Trauma-cover premiums are not tax deductible, however the proceeds from a successful claim are typically paid as a tax-free lump sum
- Before selecting an insurance policy, you should always carefully read the product disclosure statement (PDS). It explains the terms, conditions, limits, and exclusions of your cover.
- Due to changes to the law that came into effect in 2014, new trauma cover policies can not be funded through superannuation and is therefore the responsibility of the policy owner.

BANKS GROUP Trauma Cover | 2



### Get expert advice!

Trauma cover can be complex and challenging to understand and there's potentially a lot at stake. So it's important to get the right amount of cover to give you and your family financial security and peace of mind. Before making any decisions about your cover, we recommend you call us on +61 3 9810 0700 to book a free consultation with one of our financial advisers.

# Complete financial care is a phone call away.



**/ (1)** | +61 3 9810 0700



| info@banksgroup.com.au



(III) | www.banksgroup.com.au

IMPORTANT INFORMATION: This fact sheet is current as at 31 October 2021, and has been prepared by BG Wealth Management Pty Ltd, ABN 14 127 520 558, an Australian Financial Services and Credit Licensee (No. 496348) located at 801 Glenferrie Road, Hawthorn VIC 3122. The information and opinions contained in this fact sheet are general information only and are not intended to represent specific personal advice (accounting, taxation, financial, insurance or credit). No individuals' personal circumstances have been taken into consideration in the preparation of this material. Any individual making a decision to buy, sell, hold or dispose of any financial product should make their own assessment taking into account their own circumstances. The information and opinions herein do not constitute any recommendation to purchase, sell, hold or dispose of any financial product. BG Wealth Management Pty Ltd recommends that no financial product or financial service be acquired or disposed of or financial strategy adopted without you first obtaining professional personal financial advice suitable and appropriate to your own personal needs, objectives, goals and circumstances. Information, forecasts and opinions contained in this fact sheet can change without notice. BG Wealth Management Pty Ltd does not guarantee the accuracy of the information at any time. Although care has been exercised in compiling this information, BG Wealth Management Pty Ltd does not warrant that it is free from errors, inaccuracies or omissions. To the extent permissible by law, neither BG Wealth Management Pty Ltd nor its employees, representatives or agents (including associated and affiliated companies) accept liability for loss or damages incurred as a result of a person relying on the information in this publication.